

Automated Data Protection Provides Competitive Advantage

Data protection is critical to your company's daily operations and long-term interests. Traditional backup and recovery methods involve time-consuming tasks that can keep technical staff from business priorities that could improve your productivity and profitability. The SaaS BackupGrid, an automated server backup and recovery solution, allows you to free up valuable staff resources, while ensuring comprehensive and reliable data protection. Access to all your data, all the time, gives you a true competitive advantage.

Fully-Automated Solution that Reduces Operational Costs

The SaaS BackupGrid tackles your company's data protection head-on. It's the only solution that:

- Automates all steps in your data protection workflow—backup, off-site protection, secure storage and immediate recovery.
- Delivers comprehensive and reliable backup with guaranteed data recovery. Freed from routine backup and recovery tasks, your technical staff is free to focus on core business needs that can improve workforce productivity and your bottom line.

How much time does your staff spend on data backup and recovery?

- Backup jobs (run, validate, report)
- Backup media removal / management
- Troubleshooting backups
- Managing backup media
- Troubleshooting restores
- Staff training

Utility Backup Solutions customers realize significant labor cost savings in these areas.

Reliability that Protects Your Business and Delivers Peace-of-Mind

Many businesses don't realize the degree to which traditional backup methods are incomplete until they attempt to recover from a disruption or disaster. According to analysts, traditional backup fails nearly 50% of the time. Data loss from incomplete backups not only requires significant staff time to remedy, it also places your business at risk.

The SaaS BackupGrid is based on Iron Mountain's LiveVault technology, which is renowned for its utility-like reliability, with a 99.999% recovery success rate, so you can enjoy peace-of-mind that your data is always completely protected with the risk of data loss virtually eliminated.

The SaaS BackupGrid: protection and reliability not just for your data, but for your business continuity

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| • Reduce operational costs | • Adhere to regulatory and compliance concerns |
| • Focus staff on new initiatives | • Preserve your company's reputation |
| • Improve workforce productivity | • Achieve total piece of mind |

Data protection that Delivers a True Competitive Advantage

The SaaS BackupGrid's reliability, combined with "set-it-and-leave-it" automation, offers you a true competitive advantage by allowing you to deploy technical resources on strategic new initiatives as well as ensuring reliable, rapid access to valuable business data at all times—key to achieving competitive advantage in today's information-driven marketplace.

About Utility Backup Solutions

Data is the lifeblood of any company, and data backup in the modern era should be as simple as ‘plugging in’ to a utility that is always on, always reliable and can actually deliver when you need it.

Utility Backup Solutions offers best-of-breed, one-stop data protection and recovery solutions designed specifically to address the special needs of today’s small- and-medium-sized businesses. With our automated solutions for servers, our customers can reduce operational costs, focus staff on new initiatives and improve workforce productivity, adhere to regulatory and compliance concerns and achieve total peace-of-mind.

The SaaS BackupGrid service, based on Iron Mountain’s award-winning LiveVault platform, is a comprehensive solution for online protection and recovery of server data for small-and-medium businesses in North America. The SaaS BackupGrid is offered in a utility billing model—that is, the services provided to our customers are consumption-based, pay-as-you-go software-as-a-service subscriptions.

With Utility Backup, you can finally abandon the administrative and financial burden of a legacy magnetic tape backup program, and join the thousands of satisfied customers enjoying the “set-it-and-leave-it” reliability of a modern data protection solution.

We pride ourselves on offering a valuable and effective solution to a real problem for our customers. We believe in transparency, customer satisfaction, and providing true value. If we are successful, we believe we will be rewarded with long customer relationships.

Contact Us

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